



Capacity Optimization Without Compromise

**FOR IMMEDIATE RELEASE**

***Press Release***

**CONTACT AGENCY:**

Judy Smith  
JPR Communications  
818-884-8282  
judys@jprcom.com

**CONTACT STORWIZE:**

Peter Smails  
Senior VP Marketing  
peters@Storwize.com

**CONTACT ISILON:**

Lucas Welch  
206-315-7621  
[lucas.welch@isilon.com](mailto:lucas.welch@isilon.com)

**STORWIZE AND ISILON TO DEMO JOINT SOLUTION, REDUCING  
CAPACITY AND STORAGE LOAD BY 70% AT VMWORLD**

SAN FRANCISCO, September 1, 2009 – Storwize, the leading provider of online capacity optimization solutions, and Isilon® Systems (Nasdaq: ISLN), the proven leader in scale-out NAS, will be demonstrating Isilon IQ with the Storwize STN-6000 data reduction appliance, providing a complete primary storage optimization solution for VMware infrastructures at VMworld 2009, September 1 to September 3 at the Moscone Center in San Francisco, at Booth #1932.

The Storwize-Isilon demo will clearly show a 70% reduction of capacity for VMware ESX environments, dramatically lowering the Total Cost of Ownership for VMware storage by taking advantage of the high level of redundancy inherent in VMware storage files, and then optimizing those files by applying real-time data compression.

The combination of the Isilon IQ scale-out NAS, featuring industry-leading utilization rates of more than 80 percent and the Storwize STN-6000 capacity

optimization solution, provides customers with industry-leading usable capacity per raw terabyte (TB) to simplify management, lower cost per TB, and reduced power, cooling and floor space requirements.

With experts estimating that companies spend at least \$2.50 on network storage for every dollar spent on virtualization software, the combination of Storwize and Isilon technology shatters that assessment and redefines the economics of deploying VMware storage.

According to Peter Smails, Senior Vice President of Storwize, “VMware is a great platform for saving money on server infrastructure, but it moves the cost and complexity challenge to storage and potentially negates server savings. Storwize solutions address this challenge by enabling massive consolidation of the VMware storage infrastructure. VMware-based server virtualization has changed the way organizations acquire, allocate and assign physical servers and Storwize is changing the way IT looks at physical storage capacity requirements by creating ‘end-to-end’ savings and unparalleled ROI.”

“File-based data continues to grow rapidly in both capacity and importance throughout the enterprise, regardless of budgeting pressure, requiring efficient, primary storage solutions that accelerate productivity and reduce costs,” said Ram Appalaraju, vice president of marketing, Isilon Systems. “And, it is most evident in VMware environments. By integrating Isilon IQ storage solutions with Storwize’s real-time data compression, enterprise users who have implemented server virtualization can reduce cost, maximize efficiency, and speed data access for mission-critical applications.”

The Storwize-Isilon solution features primary data reduction performed in real-time at the point of origin so less data is physically written to primary disk, providing significantly greater efficiency than traditional NAS. Additionally, by

reducing file sizes when data is written to disk, data reduction savings cascade throughout the entire data lifecycle as only the compressed files are migrated, replicated, archived, deduplicated, and backed up.

### **About Isilon Systems**

Isilon Systems (Nasdaq: ISLN) is the proven leader in scale-out NAS. Isilon's clustered storage and data management solutions drive unique business value for customers by maximizing the performance of their mission-critical applications, workflows, and processes. Isilon enables enterprises and research organizations worldwide to manage large and rapidly growing amounts of file-based data in a highly scalable, easy-to-manage, and cost-effective way. Information about Isilon can be found at <http://www.isilon.com>

### **About Storwize**

Storwize's unique real-time capacity optimization and data reduction solutions are deployed globally helping organizations dramatically reduce their cost of storage and optimize their storage infrastructure throughout the data lifecycle. To learn more visit [www.storwize.com](http://www.storwize.com).

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